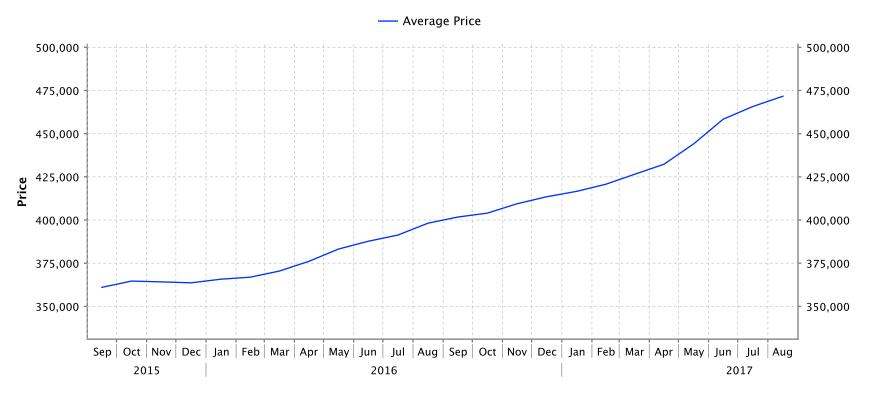


Comox Valley as at August 31, 2017

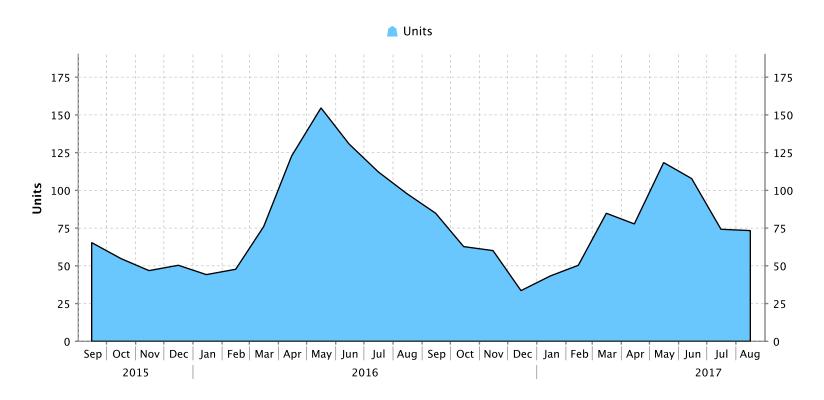
Ph (250) 702-6493

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold





Comparative Activity by Property Type

BRYCE HANSEN TEAM Personal Real Estate Corporation		Current Month		12 Months to Date					
reisonai iteai Estate Corporation	This Year	Last Year	% Change	This Year	Last Year	% Change			
Lots									
Units Listed	2	5	-60%	64	121	-47%			
Units Reported Sold	5	5	0%	51	73	-30%			
Sell/List Ratio	250%	100%		80%	60%				
Reported Sales Dollars	\$884,900	\$953,500	-7%	\$11,713,370	\$13,184,587	-11%			
Average Sell Price / Unit	\$176,980	\$190,700	-7%	\$229,674	\$180,611	27%			
Median Sell Price	\$150,000			\$181,900	,				
Sell Price / List Price	94%	92%		95%	94%				
Days to Sell	200	161	25%	148	216	-31%			
Active Listings	32	57							
Single Family									
Units Listed	104	99	5%	1,088	1,213	-10%			
Units Reported Sold	73	98	-26%	865	998	-13%			
Sell/List Ratio	70%	99%		80%	82%				
Reported Sales Dollars	\$36,226,540	\$42,699,677	-15%	\$408,019,674	\$397,380,954	3%			
Average Sell Price / Unit	\$496,254	\$435,711	14%	\$471,699	\$398,177	18%			
Median Sell Price	\$469,900	Ψ100,711	1 170	\$450,000	φοσο, 177	1070			
Sell Price / List Price	98%	98%		98%	97%				
Days to Sell	26	40	-36%	37	58	-36%			
Active Listings	240	222	0070	O1	00	0070			
Condos (Apt)									
Units Listed	34	24	42%	360	266	35%			
Units Reported Sold	37	23	61%	290	195	49%			
Sell/List Ratio	109%	96%	0170	81%	73%	4070			
Reported Sales Dollars	\$8,723,250	\$5,151,200	69%	\$70,766,865	\$40,024,300	77%			
Average Sell Price / Unit	\$235,764	\$223,965	5%	\$244,024	\$205,253	19%			
Median Sell Price	\$252,900	Ψ220,000	070	\$215,000	Ψ200,200	1070			
Sell Price / List Price	98%	98%		97%	95%				
Days to Sell	31	89	-66%	80	151	-47%			
Active Listings	108	113	0070	00	101	47 70			
Condos (Patio)									
Units Listed	8	8	0%	90	95	-5%			
Units Reported Sold	10	9	11%	85	95	-11%			
Sell/List Ratio	125%	112%		94%	100%				
Reported Sales Dollars	\$4,342,400	\$2,765,000	57%	\$30,060,025	\$27,747,575	8%			
Average Sell Price / Unit	\$434,240	\$307,222	41%	\$353,647	\$292,080	21%			
Median Sell Price	\$450,000	. ,		\$331,000	. ,				
Sell Price / List Price	99%	100%		99%	98%				
Days to Sell	23	8	175%	23	63	-64%			
Active Listings	11	14							
Condos (Twnhse)									
Units Listed	53	6	783%	176	164	7%			
Units Reported Sold	10	10	0%	124	163	-24%			
Sell/List Ratio	19%	167%		70%	99%	, ,			
Reported Sales Dollars	\$2,721,700	\$2,392,853	14%	\$35,549,953	\$41,583,276	-15%			
Average Sell Price / Unit	\$272,170	\$239,285	14%	\$286,693	\$255,112	12%			
Median Sell Price	\$276,000	, -	, 0	\$270,500	,·· -	70			
Sell Price / List Price	97%	98%		99%	99%				
Days to Sell	23	75	-69%	62	92	-33%			
Active Listings	64	25	23,0	~	0-	3370			

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

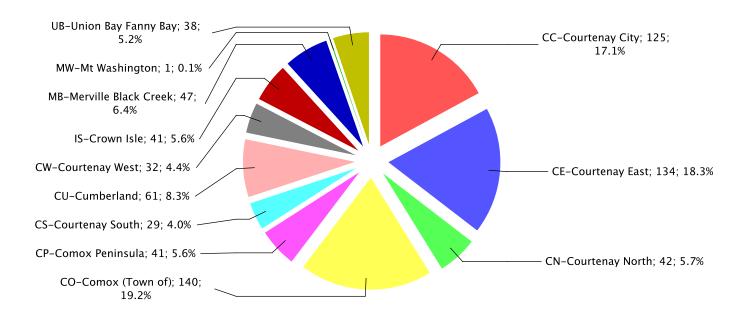


MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Aug 31, 2017

Personal Real Estate Corporation	1	I	ı	ı	I		I	I	I		I	I			I
Ph: (250) 702-6493	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
CC-Courtenay City	0	1	6	11	21	20	28	27	6	4	0	0	0	1	125
CE-Courtenay East	0	4	4	1	11	14	22	35	25	11	5	0	1	1	134
CN-Courtenay North	0	0	0	0	4	2	5	4	7	8	6	2	2	2	42
CO-Comox (Town of)	0	1	0	1	5	21	20	36	28	19	3	3	1	2	140
CP-Comox Peninsula	0	2	0	1	1	5	0	2	7	7	4	2	6	4	41
CS-Courtenay South	0	0	0	1	0	3	5	5	5	2	3	1	1	3	29
CU-Cumberland	1	1	1	0	4	4	17	12	15	5	1	0	0	0	61
CW-Courtenay West	1	0	0	2	3	5	5	2	6	5	0	2	0	1	32
IS-Crown Isle	0	0	0	0	0	0	0	0	11	21	4	3	2	0	41
MB-Merville Black Creek	0	0	1	3	2	3	7	1	10	5	8	0	4	3	47
MW-Mt Washington	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
UB-Union Bay Fanny Bay	0	4	1	2	4	2	6	6	6	4	0	2	1	0	38
Zone 2 TOTALS	2	13	13	22	55	80	115	130	126	91	34	15	18	17	731

Comox Valley - Single Family Sales by Subarea



Total Unconditional Sales January 1 to August 31, 2017 = 731